



1800 Bronson Blvd., Fennimore, WI 53809
800.362.3322 www.swtc.edu

October 31, 2013

Elmer G. Biddick Charitable Foundation
Brian Nodolf
11623 State Road 80
Livingston, WI 53554

Dear Mr. Nodolf,

Southwest Wisconsin Technical College proudly provides lifelong learning opportunities with an individualized focus for students and communities. One of the many quality educational opportunities Southwest Tech provides is in farm business and production management.

According to Dr. Dr. David Kohl, Professor Emeritus Agricultural and Applied Economics, Virginia Tech, 70% of North American farm ground will change hands by 2025. Farm succession planning is the process that will facilitate this change takes time for families and businesses to plan and execute. To better accommodate this region's farm families we are requesting funding to host Farm Succession expert Dr. Ron Hanson as a part of a Farm Succession Training Seminar Series. The series will be held in 2014 and begin with Dr. Hanson's seminar "You Can Buy the Family Farm But Remember I Still Own It" and will entail a seminars in accounting and legal resources necessary to succession planning. These seminars have been requested by local producers as well as local professionals who want to become better educated in farm succession so that they may better help our friends and neighbors facing these same issues. The Elmer G. Biddick Foundation can make a difference in the lives of farm families in Southwest Wisconsin through a grant of \$3,000 to facilitate farm succession planning seminars.

Thank you for your consideration of our request for \$3,000 to underwrite the cost of a seminar by Farm Succession expert Dr. Ron Hanson. With the help of the Elmer G. Biddick Foundation we can continue to provide life-long educational opportunities to empower individuals and communities throughout Southwest Wisconsin.

Sincerely,

Betsy Tollefson
Director of Development
Southwest Wisconsin Technical College Foundation

Nov 4, 2013 - Left message for Betsy Tollefson + told her the grant request would be considered at next Board of Directors meeting. *JP*

Elmer G Biddick

CHARITABLE FOUNDATION

Brian D. Nordoff - President
Rachel L. Jordan - Vice-President
Bradley D. Biddick - Secretary/Treasurer

11623 State Road 80 Livingston, WI 53554
Phone (608) 943-6363 Fax (608) 943-6365
www.biddickfoundation.com

Peggy F. Biddick
James W. Neurendorf
Dinah J. Overlien
William R. Warner

GRANT APPLICATION. Due Dates May 1st and November 1st

Date: October 29, 2013

Name of Organization (must match IRS 501(c)(3) designation) Southwest Wisconsin Technical College Foundation, Inc.

Address 1800 Bronson Blvd.

City, State, Zip Fennimore, WI 53809

Phone 608-822-2362

Person Responsible for the Grant Betsy Tollefson

Position in the Organization Director of Development

Organization's Purpose The Southwest Tech Foundation is proud to provide funding and promote activities that enables Southwest Tech to provide opportunities for success.

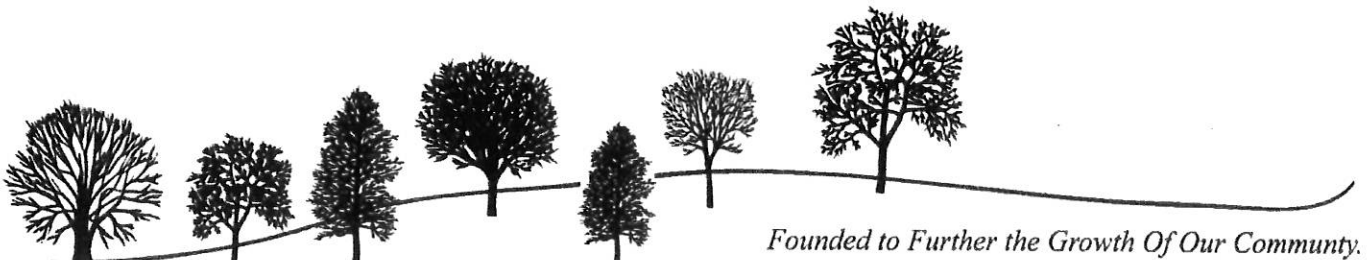
This application must include your organization's latest IRS Letter of Determination showing exemption and public support status. (Not required for units of Government & public schools).

Grant Request \$ 3,000

Describe the reason for this grant request in the space below:

The Southwest Wisconsin Technical College Foundation would use the donation of \$3,000 from the Elmer G. Biddick Foundation to underwrite the cost of hosting speaker Dr. Ron Hanson at Southwest Wisconsin Technical College as part of a Farm Succession Training Seminar Series. This series has been developed based on feedback from students in Farm Business & Production Management Program, professionals in the community, and local farmer producers and their families.

-Application continued on next page-



Founded to Further the Growth Of Our Community.

A. Supporting information.

1. Specific use of grant.
2. Time schedule.
3. Other sources of funding.
4. Describe the effect of postponing your request to another time.
5. Describe who, when, how and where will the effects of this grant be felt.

1.) The Southwest Wisconsin Technical College Foundation would use the donation of \$3,000 from the Elmer G. Biddick Foundation to underwrite the cost of hosting speaker Dr. Ron Hanson at Southwest Wisconsin Technical College as part of a Farm Succession Training Seminar Series. The presentation, "You Can Buy the Family Farm But Remember I Still Own It", will address the family issues, family conflicts, and planning for the unexpected in farm business ownership family succession.

In a survey study conducted by Iowa State University (1991-2010), only 30% of farmers surveyed believed they would completely retire in their lifetime. Seventy-three percent of farmers surveyed did not have a successor identified. Eighty percent of farmers rely on family or no one for retirement, succession, and estate planning information, and the other 20 % utilized allied professionals to plan their future.

Providing the Farm Succession Training Seminar Series to producers and their families in southwest Wisconsin is an important step in providing information and professional services necessary to keeping family farms in business.

2.) We plan to schedule the Farm Succession Training Seminar Series for the 2014 calendar year, pending Dr. Hanson's availability. We will consider the farming communities' schedule to maximize attendance at this event.

3.) The Southwest Wisconsin Technical College Foundation will be approaching area banks to fund the two additional seminars focusing on accounting and legal services necessary to begin the succession process. Prospects include Badgerland Financial, Livingston State Bank, American Bank, Wisconsin Bank and Trust, and US Bank.

4.) There are an estimated 77,000 farms in Wisconsin. According to Dr. David Kohl, Professor Emeritus Agricultural and Applied Economics, Virginia Tech, 70% of North American farm ground will change hands by 2025. Farm succession is something that requires advance planning and requires action now because it takes time, often years to put together. The effect of not offering or postponing farm succession planning and farm succession education in southwest Wisconsin could be detrimental to our local farmers, their families and our local economy.

5.) The delivery of the seminar series will take place on the Southwest Wisconsin Technical College campus in 2014. There will be a series of three presentations outlining questions that need to be asked regarding farm succession planning and then providing accounting and legal resources necessary to the planning. The college will advertise and market the program to farm families and affiliated professionals in southwest Wisconsin. "This is an area where I think we could all use more help in "shepherding" a farm family through the process, so it is good to know there is another "teammate" out there," said Atty. Kristin L. Karrmann of Karrmann Law Offices, Platteville, WI.

B. Your organization's history, activities, services, and composition. (Videos are of limited use.)

The mission of the Southwest Wisconsin Technical College Foundation is to promote learning through funding and activities that enables Southwest Tech to provide opportunities for success. The Southwest Tech Foundation was established in 1980 to identify, solicit, and manage alternative sources of funding to support the commitment to excellence of Southwest Tech.

To assist students, the Foundation raises funding for scholarships, gas assistance for commuters, a student food pantry, and emergency loans. The Foundation provides support for staff professional development activities to allow Southwest Tech staff to continue their education in their field. The Foundation and the Foundation's volunteer board of directors are dedicated to improving and enhancing the educational experiences of all students and staff at Southwest Tech.

In addition, the Foundation is responsible for Southwest Tech's student housing. The student housing complex consists of apartment and duplex style units which provides approximately 100 students with a place to reside while attending Southwest Tech.

Together with community partners, the Southwest Tech Foundation will achieve its mission of providing opportunities for success at Southwest Tech.

Applications are considered in June and December of each year. The corresponding deadlines are May 1st and November 1st. Concise grants that address the needed information are appreciated.

PLEASE SEND THIS APPLICATION TO ELMER G BIDDICK CHARITABLE FOUNDATION:

Biddick, Inc.
11623 State Road 80
Livingston, WI 53554
Phone (608) 943-6363
Fax (608) 943-6365