

August 18, 2014

Elmer G. Biddick Charitable Foundation  
Jack Carlson  
11623 State Road 80  
Livingston, WI 53554

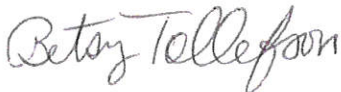
Dear Mr. Carlson,

On behalf of the Southwest Tech Farm Business & Production Management Program, I would like to once again thank the Elmer G. Biddick Charitable Foundation for sponsoring Dr. Ron Hanson's presentation of "So You Thought You Were Buying the Family Farm- Guess Again" during the Farm Succession and Family Planning Workshop on Tuesday, August 5. The event was a success and we hope to have made a significant impact on those in attendance.

The Southwest Tech Farm Business & Production Management team understands the importance of farm succession planning and that planning takes time. This fall they are proud to offer a 3-day course that will focus on completing a farm succession plan. By enrolling in the course, farm businesses will have the opportunity to learn how to plan and conduct family farm meetings, identify family and farm needs (both financial and nonfinancial), discuss and prepare an annual financial analysis, learn about financial and retirement planning, and network with other farm families and financial industry professionals. The class will only meet one day a month, over three months, to ensure farm families have the opportunity to gather the information they need and practice what they learn.

We greatly appreciate your interest and support in providing these important educational opportunities for farm families in Southwest Wisconsin. We look forward to continue working with you and the Elmer G. Biddick Charitable Foundation to do even more in the future!

Sincerely,



Betsy Tollefson  
Director of Development  
Southwest Tech Foundation

1800 Bronson Boulevard  
Fennimore, WI 53809-9778

phone 608.822.3262  
toll free 800.362.3322  
tdd 608.822.2072  
fax 608.822.6019

[www.swtc.edu](http://www.swtc.edu)

11/27

"You cannot do a kindness too soon  
because you never know  
how soon it will be too late."

-Ralph Waldo Emerson



We are thankful for  
the kindness of friends like you.

*Samantha*

*Heather*

Southwest  Tech  
Foundation

*Renee*

*Betsy*

